Leadership Coaching Programs

Accelerating Leadership Effectiveness for Industry 4.0 - Digital Manufacturing

Influencing and Program Outcomes:

The digital transformation is redefining the manufacturing sector, where the integration of physical and digital across the manufacturing lifecycle is changing how work is done and what – and how – leaders lead.

Our research shows that more than 90% of employers expect to be impacted by digitization in the next two years, and 75% of business leaders believe that the shift to digital will require brand new skills. Leadership Coaching provides manufacturers with a clear, competitive advantage as they develop the capabilities that matter most to drive the transformation to a digital enterprise.

Right Management's cost-effective coaching programs streamline the development of your leaders at all levels by focusing on the coachable areas that are critical to managing the impact of digitization – Unleashing Talent, Accelerating Performance and Daring to Lead. Effective communication, building and leading teams, leading with strategy and vision, creating a culture of career development – all within the context of change – are key capabilities for leaders navigating the digital evolution.

Right Management's coaching programs were specifically designed to enable leaders in the digital enterprise to access one-on-one coaching to:

- Improve skills in one of four main focus areas critical to leadership effectiveness
- Better confront realities of the total enterprise as well as individual results
- Develop leaders below executive ranks who may not typically have the opportunity for executive coaching

ALIGN with the Organization

Leader Coaching Process

DESIGN the Coaching Plan
™

ACCELERATE Performance
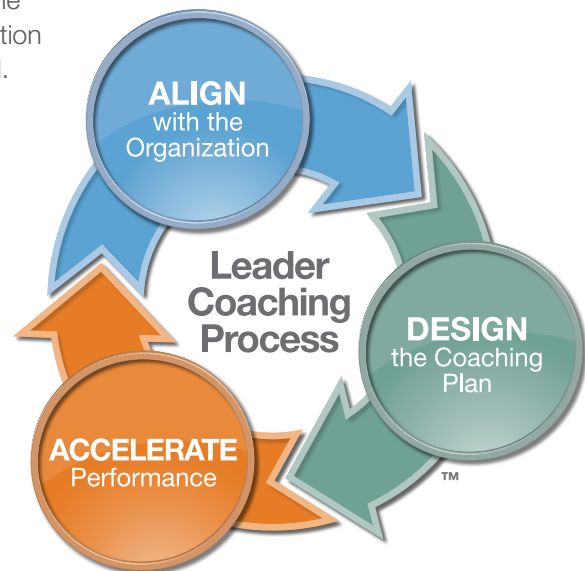
Why Right Management?

Our proven Leadership Coaching solution is the only one that gives manufacturers a systematic way to build a solid foundation of skills, competencies, behaviors and confidence, enabling leaders to guide their organizations to and through the next evolution of the business. Our coaches are executive-level credentialed coaches who have insight into what it takes to be an effective leader in the digital enterprise, and possess business acumen, leadership experience and proven coaching competency. In fact, **more than 93% of leaders who received coaching from Right Management report being able to integrate the knowledge and skills learned through coaching directly into their jobs.** With this approach, Right Management turns knowledge into action and yields the greatest increase in productivity and return on investment for our manufacturing clients.

Contact us today at **www.right.com** | **LeaderCoaching@right.com** | **1.800.237.4448**

Powering Influence

Length: 3-4 months

Overview:

The ability to influence others is an in-demand skill that manufacturing organizations need in order to successfully navigate their evolution to an increasingly digital organization.. **For leaders, influencing others across the organization is the gateway to encouraging change within and across teams, being resourceful, creating opportunities and effectively implementing new ideas.** Leaders will learn how to build, nurture and leverage relationships that can determine the success of the digital enterprise going forward.

Capabilities Developed:

- Explore different styles of influencing and determine your own
- Learn how to build trust and credibility in order to influence others
- Develop your ability to target and impact an audience
- Enhance your capacity to gain interest and support for your ideas and proposals

Program Outcomes:

- Influencing as a critical skill
- Building your "Personal Power" in the digital enterprise
- Understand your personal influencer style
- Develop self-awareness and leverage natural strengths

Powering
Influence

Who should attend?

This program is designed for the leader who must learn when and how to challenge the status quo and dare to lead their organization's shift to a more digital enterprise. Ideal for high-potential talent, individual contributors and new leaders.

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Presence Fueled by Personal Brand

Length: 3-4 months

Overview:

Presence represents how others perceive their experience with someone. **Individuals who display a positive presence are described as confident, authentic, focused and fully present in the current moment, which is critical for successful large-scale transformation.** Building presence requires leaders to have a clear sense of self and their personal and professional journey. Having a strong personal brand acts as a foundation which fuels a leader's ability to project a positive presence across the digital enterprise. Leaders will learn techniques to increase their mindfulness and awareness, while working on developing their personal brand to amplify the impact of their digital leadership.

Capabilities Developed:

- Understanding of presence and its various components
- Increase self-awareness on interests, passions, strengths

- Ability to succinctly articulate your brand
- Use of mindfulness techniques to augment awareness of both self and others

Program Outcomes:

- Recognize key elements of positive presence
- Discover **authentic self** and **passions** to build your personal digital leadership brand

- Leverage tools to increase self-awareness and be fully present

Click on each program tab on the right to learn more

Presence Fueled by Personal Brand

Who should attend?

This program is designed for leaders who can benefit by developing their presence to positively influence others throughout their organization's journey to harness the potential and productivity of the digital enterprise. Ideal for high-potential talent, individual contributors and new leaders.

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Operating Strategically

Length: 3-4 months

Overview:

Understanding the **difference between strategic and tactical thinking** and when to apply is one of the hallmarks of great leadership. Strategic thinking **requires an approach that anticipates and predicts rather than reacts.** This program is designed to help leaders understand strategy while giving them tools to employ strategic thinking in ways that increase performance at all levels of the manufacturing organization and lifecycle.

Capabilities Developed:

- Understanding strategic thinking in the digital enterprise and a framework for leveraging
- Learn useful tools and practice applying strategic thinking to current challenges
- Learn how to build and practice using strategic storyboarding to address current challenges
- Learn how to build and practice using strategic roadmaps integrated with outcome-based thinking
- Review assessments and personal tendencies related to strategic thinking

Program Outcomes:

- Understand and leverage both strategic and tactical thinking
- Leverage strategic thinking to enable the best perspective when building a framework to solve problems with a long-term focus on digital transformation, and beyond
- Create a strategic roadmap that aligns with the manufacturing organization's digital strategy

Who should attend?

This program is designed for leaders at all levels and all areas of the manufacturing organization who can benefit from personal coaching that improves strategic thinking and empowers them with the tools necessary to navigate the journey to an increasingly digital enterprise. Ideal for high-potential talent, individual contributors and new leaders.

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Operating Strategically